**SALES PITCH**

**(Shipper/Broker)** --------------------------------- **(Freight Dispatcher)** ------------------------------------- **(Carrier),**

Hello! Good Morning

This is Peter Martin from Leading Logistics Solutions from Dallas Texas, The colony.

How are you today?

We are Freight provider, and we have loads available in all 48 states. And we looking for semi-truck, like power only, Dry van, Reefer. Do you have any of them.

It is good to have the option you have load from me or other do you like to take options from us:

**Semi-Trucks Details we require & provide:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Sr no.** | **Truck name** | **Per week** | **Rate per Per Miles** |
| **1.** | Power Only | 6000 to 7000 $  | 2.2- 2.3$ |
| **2.** | Dry Van 53 feet | 6000 to 7000 $ | 2.2 - 2.3$ |
| **3.** | Reefer 53 feet | 7000 to 8000 $ | 2.3 – 2.6$ |
| **4.** | Flatbed 48/53 feet | 8000 to 10000 $ | 2.8 - 3$ |
| **5.** | Step Deck 48/53 feet | 10000 to 13000 $ | 3 – 3.5$ |
| **6.** | Box Truck 26’ Feet  | 5000 to 6000 $ | 1.9 - 2.0$ - 2.1$  |
| **7.** | Hotshot 30-40’ Feet / | 5000 to 6000 $ | 1.9 - 2.0$ |

**For Power Only:**

Alright that’s perfect!

First, We have **rental tailer** available on monthly and yearly bases on cheapest rates which we provide you So, we will also provide you a **loadout** trailer and it will be free from our side if you take loads from us. You can keep that trailer for 7 days to 10 days. If you want only the trailer then it will cost 250$ and if you want more than that time it will cost according to model and condition.

**Can you tell me how much gross are you making right know per week?**

We can help you earn more then that like if you work with us for the whole week, you can make weekly revenue of 7000$ to 8000$ at the end of the week for sure.

And we only charge 4% per load and that’s not upfront you get your payments first and after the whole working week you can pay us the 4 percent like our billing cycle is Monday to Monday only so you can pay us on every Monday after the whole working week

**Where the Loads coming from? / For other trucks**

Alright sir!

We are in business for more than 7 years and we are setup with more than 150 top paying broker and shipping companies all across US. Like: C**H Robinson, Schneider, Uber Freight, Amazon. Coyote, TQL , Landstar.** So, we will defiantly provide you a great revenue. As we deal in Business-to-Business deals as you make money so we able to get from you.

**Some Questions:**

Can you tell me how much gross are you making right know per week?

We can help you earn more than that like if you work with us for the whole week, you can make weekly revenue of 7000$ to 8000$ at the end of the week for sure.

Can you tell me what are your prefer lanes you are traveling in this week?

We can provide you best lames on which you earn a more revenue.

Can you tell me are you solo driver or team driver?

**We will give you some Services**

Once you start with us then:

1. We’ll assign a Personal Dedicated Dispatcher to you.
2. He will provide you Top paying loads options from the market every day and do the load settlements.
3. He’ll negotiate the rates with brokers for you.
4. He’ll do all kind of paper work for you either filling out the carrier packets or doing BOL/POD submissions to your factoring company.
5. He’ll look after your Detention Charges and TONU (cancellation charge for ordering a truck and then cancelling the order).
6. You will choose what you prefer.

Can you tell me which your best lames you are working on?

We can provide you best lames on which you earn a good revenue

**We give you some Benefits to join us:**

* No Signup Fee
* No Upfront Fee
* No Contract
* No Forced Dispatch
* No Hidden Charges

Our Dispatcher will provide you the options if any of them is useful for you them you go through that and if you don’t like any of it then you ask a Dispatcher for more options than he send you the more option Then, you select and go through that.

Are you solo driver or team driver?

If you are a solo driver, do you want to work for 7 days a week or for 5 days

**Advice**

So, I will advise you that give a short for a week at least try our services if we are able to provide you a good gross for the whole week you can continue with us in the future as well otherwise you can leave us anytime.

So, please tell me your mailing address so, I can forward you the company details over their so you can review that.

**Payments we Charge:**

**For Semi Trucks:**

We have 2 options for Monday-to-Monday plans.

1. 4% per Load (SEMI )
2. $250 Flat Rate per truck for whole week.

**For Box Trucks and Hotshot:**

We have 2 options for Monday-to-Monday plans.

1. 7% per Load ( Box truck Hotshot 40ft )
2. $400 Flat Rate per truck for whole week.

**Payment Methods we work in:**

Do you have an any factoring certificate. (Yes then) Once you complete any load, my dispatcher will submit your BOL (Bill of loads) to your **Factoring Company** and you will get paid within 24 hours through your factoring.

If you don’t have factoring then we’ll give you **Quick Pay** but we will prefer you to working with factoring.

* Quick Pay will cost you 5% if you need your payments within 24-48 hours.
* Quick Pay will cost you 3% if you need your payments after 3-4 days.
* If you want to go with Standard Payment Method of 30 days. Then you’ll get your payments after 30 days without any deductions.

We prefer you the factoring as the payment method.

**Billing**

Our Billing Cycle is Monday to Monday.

You keep working with us for the whole week and get paid through your factoring. For our payments, my accounts team will send you all the invoices for your last week’s loads with us. Once you’ll verify then you have to pay us by either way, you’ll be comfortable.

* **Debit/Credit Card**
* **Zella Transfer**
* **ACH Transfer**

**Our Requirements for Carrier are:**

* ***MC AUTHORITY LETTER***
* ***CERTIFICATE OF INSURANCE***
* ***W-9 Form***
* ***NOTICE OF ASSIGNMENT ( Factoring companies) certificate of your factoring company***
* ***If no factoring company then you can send your voided check***

I forwarding you the Email from Steve Coll you can Forward those documents on that mailing address.

Can you tell me your good name?

**Wants to get setup with Factoring**

 If you are looking for a factoring company. Actually, they will cost you 2.7 to 2.9% but we have contract with them they will cost you 2.5% in that, they will provide you the fuel card on which you get discount of 40 to 80 cents per Gallen.

* **RTS Financial 2.99%**
* **OTR Capital 2.99%**
* **Phoenix Capital Group ( pcg )2.5% - 2%**

**We will arrange a call from the top factoring companies and, in a day, our two they will setup you’re factoring.**

Thanks for such a Great Time.

Bye.